The CCAR Pulse – April 2019

Where Our Members Live and Work

Collin County

+ 1.7%	+ 3.4%	+ 3.5%
Change in New Listings	Change in Reported Closed Sales	Change in Median Sales Price

	April			Year to Date		
	2018	**2019**	**+ / –**	**2018**	**2019**	**+ / –**
New Listings	2,376	**2,416**	+ 1.7%	7,873	**8,059**	+ 2.4%
Closed Sales (Reported)	1,433	**1,482**	+ 3.4%	4,937	**4,624**	- 6.3%
Closed Sales (Projected)*	1,433	**1,665**	+ 16.2%	4,937	**4,807**	- 2.6%
Listings Under Contract	1,755	**1,737**	- 1.0%	5,907	**5,753**	- 2.6%
Average Sales Price**	$367,429	**$382,900**	+ 4.2%	$363,275	**$369,147**	+ 1.6%
Median Sales Price**	$328,000	**$339,325**	+ 3.5%	$325,000	**$330,000**	+ 1.5%
Percent of Original List Price Received**	97.4%	**96.4%**	- 1.0%	96.9%	**95.5%**	- 1.4%
Days on Market Until Sale	49	**60**	+ 24.0%	53	**69**	+ 29.3%
Inventory of Homes for Sale	3,841	**4,628**	+ 20.5%	--	--	--
Months Supply of Inventory	2.7	**3.4**	+ 27.2%	--	--	--

* Due to the typical delays in recording sales, reported unit activity will appear artificially low for the most recent month. Our projected unit activity assumes that only 89.0 percent of all sales are reported in time for this report. Year-to-date figures are now updated each month in the interest of accuracy. | ** Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.
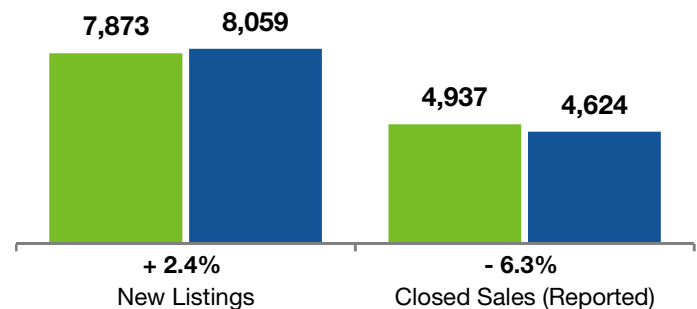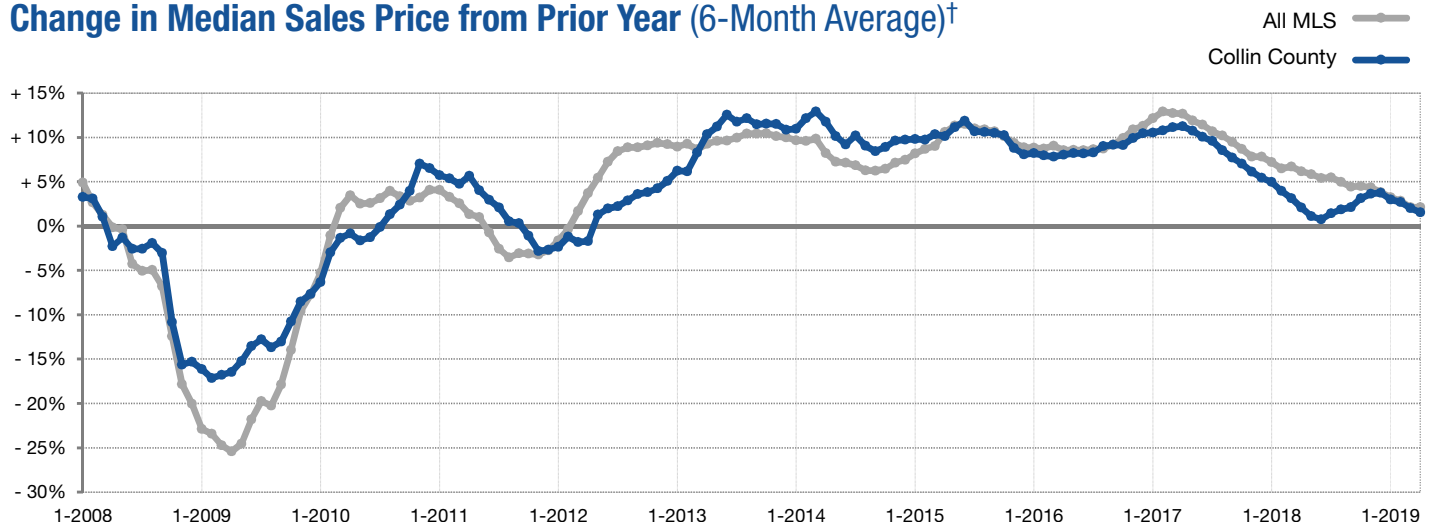
April

2018 ■ 2019

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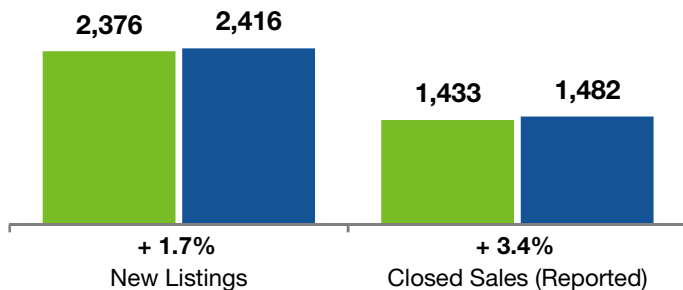
Change in Median Sales Price from Prior Year (6-Month Average)†

All MLS
Collin County

† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data comes from North Texas Real Estate Information Service. | Provided by Collin County Association of REALTORS®. | Powered by ShowingTime 10K.