Where Our Members Live and Work

Collin County

Change in New Listings
2010 2011 + / –
New Listings 901 692 - 23.2%
Closed Sales (Projected)* 800 743 - 7.1%
Listings Under Contract 600 598 + 0.3%

Change in Reported Closed Sales
2010 2011 + / –
Closed Sales (Reported) 800 743 - 7.1%
Closed Sales (Projecte) 800 835 + 4.4%
Listings Under Contract 600 598 - 0.3%

Change in Median Sales Price
2010 2011 + / –
Median Sales Price 247,065 237,251 - 4.0%

December Year to Date

<table>
<thead>
<tr>
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</thead>
<tbody>
<tr>
<td>New Listings</td>
<td>901</td>
<td>692</td>
<td>- 23.2%</td>
<td>18,653</td>
<td>16,177</td>
<td>- 13.3%</td>
</tr>
<tr>
<td>Closed Sales (Reported)</td>
<td>800</td>
<td>743</td>
<td>- 7.1%</td>
<td>10,236</td>
<td>10,410</td>
<td>+ 1.7%</td>
</tr>
<tr>
<td>Closed Sales (Projected)*</td>
<td>800</td>
<td>835</td>
<td>+ 4.4%</td>
<td>10,236</td>
<td>10,502</td>
<td>+ 2.6%</td>
</tr>
<tr>
<td>Listings Under Contract</td>
<td>600</td>
<td>598</td>
<td>- 0.3%</td>
<td>10,344</td>
<td>10,558</td>
<td>+ 2.1%</td>
</tr>
<tr>
<td>Average Sales Price**</td>
<td>247,065</td>
<td>237,251</td>
<td>- 4.0%</td>
<td>238,831</td>
<td>240,120</td>
<td>+ 0.5%</td>
</tr>
<tr>
<td>Median Sales Price**</td>
<td>91.9%</td>
<td>93.5%</td>
<td>+ 1.7%</td>
<td>93.9%</td>
<td>93.4%</td>
<td>- 0.5%</td>
</tr>
</tbody>
</table>

* Due to the typical delays in recording sales, reported unit activity will appear artificially low for the most recent month. Our projected unit activity assumes that only 89.0 percent of all sales are reported in time for this report. Year-to-date figures are now updated each month in the interest of accuracy. | ** Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

- 23.2%
New Listings

- 7.1%
Closed Sales (Reported)

Year to Date

- 13.3%
New Listings

+ 1.7%
Closed Sales (Reported)

Change in Median Sales Price from Prior Year (6-Month Average)*

* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data comes from North Texas Real Estate Information Service. | Provided by Collin County Association of REALTORS®. | Powered by 10K Research and Marketing.